

Annual Report 2010

From Lori Abrams Berry, Executive Director

On March 23, 2010, President Obama signed the Federal Health Care Reform Act into law. As the law is implemented over the next four years, millions of people will have access to health insurance and health care for the first time. This is a major step forward in making healthcare a right for all, rather than a privilege for those who can afford it. The Lynn Community Health Center is proud to be part of this larger picture.

The Lynn Community Health Center was founded in 1971 to provide accessible, affordable, high-quality access to healthcare for everyone, regardless of ability to pay. Today, as we enter our 40th year of service, we are the third largest health center in the state of Massachusetts, and the largest primary care provider in Lynn. Over 33,000 individuals—*more than one in three Lynn residents, and 45% of Lynn children*—rely on the Lynn Community Health Center for their care.

The Massachusetts health reform law, enacted in 2006, relied on the state's network of community health centers to provide care for those newly insured as a result of the mandate that all individuals have health insurance. The Lynn Community

Health Center has seen a steady increase in our patient population since that time. In the past two years alone we have seen an average of *400 new patients each month*.

Nationally, The U.S. health care system is projected to save up to \$122 billion in total health care costs between 2011 and 2015 with the expansion of Community Health Centers under health reform. Studies have shown that medical expenses for patients seen at community health centers are 24% lower compared to patients seen elsewhere.

Here in Lynn, we remain committed to serving all who come through our doors, and are excited to be expanding our facility to meet our community's needs. Construction of our new building on Union Street is fully underway, and the first phase of construction is expected to be completed in July 2011. It will feature a new, expanded walk-in clinic, more primary care and behavioral health capacity, and centralized registration. Phase two will complete the second floor of the new building to further expand primary care and significantly expand dental services. Healthy people make healthy communities, and we are proud to be a part of the healthcare solution in our city.

Health Center Expansion Project Highlights

- The Health Center broke ground in June with a ceremony that included Governor Deval Patrick, Mayor Judith Flanagan Kennedy, Congressman John Tierney, and many other elected officials and major stakeholders. Construction began in July 2010 and is well underway (see photos, right). The project is expected to be completed by July 2011.
- We have embarked on a \$6 million capital campaign to complete the financing for the project. Partners HealthCare launched our campaign with the announcement of a \$3 million lead gift. Other sources of funding include \$2.6 million in New Markets Tax Credits through Mass Development and US Bank and \$1.3 million in Federal Stimulus Funds.

BREAKING NEWS: On October 8, 2010, the Health Center was awarded \$6.9 million in federal funding through the Federal Health Care Reform Affordable Care Act. These funds will support the build out of a second floor to further expand primary care, dental, and behavioral health services. When complete, our new facility will enable us to serve more than 7,000 new patients, in addition to the 33,000 who rely on us for their care. See Special Campaign Insert for more.



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New Members for 2010-2011:

Gardy Jean-Francois
 Diana Moreno

Celebrating Partnership



Partners HealthCare was named one of the region's top five charitable organizations by the Boston Business Journal for its long-standing partnership, along with North Shore Medical Center, with Lynn Community Health Center. Matthew Fishman, VP of Community Health for Partners HealthCare, and Marilyn Smith, LCHC Board President, accepted the award.

Financial Report Fiscal Year 2010

Revenue

Net Patient Service Revenue	21,936,964
Grants and Contracts	9,210,330
Net assets released from temporary restrictions used in operations	1,476,619
Other Revenue	150,158
Total Revenue	32,774,071

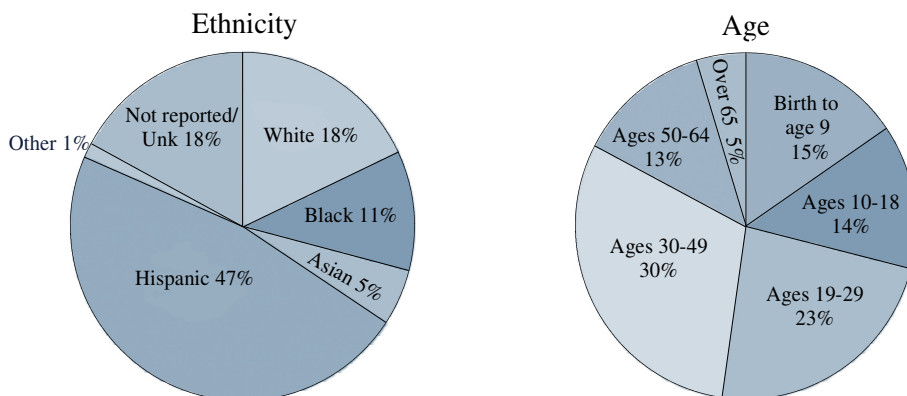
Expenses

Salaries and Wages	18,261,786
Employee Benefits	4,543,977
Medical Expenses	5,029,032
Occupancy	1,748,301
Administrative and General Supplies and Expense	611,027
Purchased Services	1,002,326
Transportation	37,574
Depreciation and Amortization	398,403
Interest Expense	92,665
Insurance	160,618
Provision for Uncollectible Accounts	692,141
Total Expenses	32,577,850

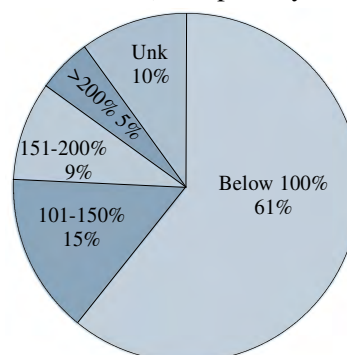
Service Statistics

Total Number of Visits: 186,126

Total Number of Patients:



Economic Status (% of poverty level*)



**a family of 4 living at poverty level earns \$22,050 a year or less*

Highlights July 2009—June 2010

- The Lynn Community Health Center said goodbye to Dr. Norma Lopez, who served as our Medical Director for nine years. She made tremendous contributions during her time here, including overseeing our transition to electronic medical records. Since May, Dr. Marc Levine has served as our Interim Medical Director. He is doing a wonderful job seeing us through this transition.
- In November we were re-accredited by the Joint Commission through a nationally recognized program that reflects a healthcare organization's commitment to quality. The health center's systems and services have shown continuous improvement over the years since our first Joint Commission survey in 2000.
- In May 2010 we opened a new clinic in collaboration with Project COPE and Willow Laboratories, across the street from our main site at 269 Union Street. We now provide a unique coordinated primary care and behavioral health service (including a comprehensive suboxone program) for dually diagnosed patients, in collaboration with Project COPE and Willow Laboratories.
- The Health Center mobilized to tackle an extraordinary flu season last winter. Between November and March, our providers and nurses administered 6,334 seasonal flu vaccines and 8,004 H1N1 vaccines. We collaborated closely with the MA Department of Public Health, the City of Lynn and the Lynn Public Schools in responding pro-actively to this major public health threat.
- We celebrated Black History Month at the Lynn Community Health Center on February 23rd with many members of the community. Speakers included Darrell Murkison, former Lynn Community Health Center Board Member, longtime North Shore NAACP Member, Community Organizer, and Lynn firefighter; Nicole Bluefort, JD, MPH, longtime Lynn resident, Judicial Clerk for the Massachusetts Appeals Court and Litigation Professor for North Shore Community College; and Joyce Prophete, MD, Obstetrician-Gynecologist at Lynn Community Health Center.

Oral Health Hero



Last March, Dr. Herlivi Linares, LCHC Associate Dental Director (right) was honored as an "Oral Health Hero" by the Watch Your Mouth Statewide Campaign to raise awareness for children's oral health.

Clinical Pharmacy Program Expands



Leslie Vitin, PharmD (center) has joined our clinical staff as part of our Clinical Pharmacy program in collaboration with the Northeastern University School of Pharmacy. She and Kathy Bungay, PharmD, and their students provide consultation to health center primary care and behavioral health providers and patients to ensure the safe and effective use of medications.

Senior Management

Lori Abrams Berry, *Executive Director*

Mark Alexakos, MD, *Director of Behavioral Health*

Bob Dempkowski, *Deputy Director*

Maria Escalera, *Director of Practice Management*

John Flick, *Operations Director*

Andrea Gaulzetti, RN, *Clinical Services Director*

Stephen Hayes, Psy.D., *Director of Integrated Care Services*

Marc Levine, MD, *Interim Medical Director*

Kim MacLeod, *Fiscal Director*

Event Committee

Marilyn Smith, *Chair*

Chris Allen

Stephanie Connolly, *Baby's 1st Co-Chair*

Christine Cowden, *Baby's 1st Co-Chair*

Adrienne Kelliher

Mary Manning-Ritter, *Health In Bloom Chair*

Karen Meyer

Carla Russell Oliver



Longtime Baby's First Christmas co-chairs Christine Cowden and Stephanie Connolly were honored at "Health In Bloom." Also honored for their longtime commitment were LCHC Co-Founders Bill Mantzoukas and Stephen Hayes. Pictured (left to right) Lori Abrams Berry, Christine Cowden, Kristen Cotter, MD, and Stephanie Connolly.

Private donations are of critical importance to the services we provide and the people we serve. We are grateful to the following individuals, corporations, and foundations who provided unrestricted or program support last year.

\$25,000 and up

DentaQuest Institute
Susan G. Komen for the Cure
Mass Medical Society & Alliance
Charitable Foundation

\$10,000 to \$24,999

Florian O. Bartlett Trust

\$5,000 to \$9,999

City of Lynn Community
Development Block Grant
General Electric Good Neighbor
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William and Cynthia Mantzoukas
North Shore Community Health
Network
Project Bread

\$1,000 to \$4,999

Matt and Nicole DiVirgilio
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Dr. Christian and Mrs. Deborah
Semine
John Serafini
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Marilyn and Raymond Smith

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Kimberly Summers and Steve
Sovis
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The Drumlin Group
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Gary Young, PhD

**Health in Bloom
Sponsors**

*This annual event is our
largest fundraiser.*

Series Sponsor (\$10,000)

Partners HealthCare/North Shore
Medical Center

Premier Sponsors (\$5,000)

Eastern Bank Charitable
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Neighborhood Health Plan

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Massachusetts
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Partner Sponsors (\$1,500)

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Berry
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Marie Hayes, Beth McKee
(Hayes) & Bruce McKee, and
Marc & Helen Hayes
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Community Health Centers
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Mary Manning-Ritter and Gary
Ritter

Friends (\$500)

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